



Lenders' Panel & Power Breakfast

Topic: Successful Origination in Today's Mortgage Market

Designed for career-minded Mortgage Managers and Loan Officers who want to maximize their success in the mortgage industry... beginning today!

Date: June 9, 2009

Time: 8:00 a.m. Registration
8:15 – 9:30 a.m. Program

Location: Crowne Plaza
14811 Kruse Oaks Drive
Lake Oswego, OR 97035

Cost: \$25.00
(includes sit-down breakfast)

Register: Online at www.oregonmla.org

Presentations:

Moderator

Kyle Roaf, HOMESTREET BANK

Legislative Session Update

Jim Markee, MARKEE & ASSOCIATES

Secondary Impact/Warehouse Lending

Bruce Dickinson

Future of MI

Verlee Mason, PMI MORTGAGE INSURANCE CO.

Top-Producing Lender Panel Discussion:

■ **Producer:**

Blake Rice, *Correspondent Mortgage Banker*
PACIFIC RESIDENTIAL MORTGAGE

Blake began originating loans in 1992. His business is 100% past client and realtor referral. He is one of the top loan originators in the country and closes around 60 million a year in loan transactions.

■ **First-Time Homebuyer:**

Mary E. Taylor, *Originating Sales Manager*
NATIONAL CITY MORTGAGE

Mary has more than 20 years of experience in mortgage lending. She has a passion to primarily serve "Emerging Markets" with first-time, low- to moderate-income and minority clients. She has been recognized in The Oregonian newspaper in the "Ask the Expert" column.

■ **Producing Manager:**

Ed Barbier, *Originating Sales Manager*
HOMESTREET BANK

Ed is a producing manager. He has been in the mortgage industry for 10+ years with HomeStreet and 5+ years as a manager. He is in HomeStreet's President's Club for 8 straight years, twice in the Circle of Excellence. He has closed over 1100 units during his time at HomeStreet.

■ **Niche Product Lender:**

Eric Hannahs, *Account Executive*
WASHINGTON FEDERAL

Eric is Assistant Vice President of Washington Federal Savings. He is the top producing account executive with 6 years experience in portfolio lending. Washington Federal's portfolio products include, 30 yr. Fixed, lot loans, bridge loans, loans to entities, unique properties and non-traditional zoning.

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